

**Bainbridge Island Rowing
BOARD OF DIRECTORS MEETING
MINUTES OF THE MEETING –
September 25, 2024**



Location: SPRC/Boathouse and Zoom Video conference

Board Members Present: Jennifer Ames-Karreman, Andrew Block, Kim Dalan, Ben Drury, John Foy, Kathy Kalstrup, Kris Kutchera, Stacey Nordgren, Gracie Payne, Gabriela Pinto, Joanie Ransom, Scott Roesch

Absent: Jill Bamburg, Sheelagh Carleton, Celia Clark, Brandon Fleet

Quorum: Yes (12/16)

Others Present: Bruce Beall, Amanda Pekasky, Walker Hauptman, Kurt Frost, Kyle LeBrache

Meeting was called to order at 7:16 PM by Kris K.

TOPICS OF DISCUSSION:

MOTION to approve agenda with no additions proposed.

Moved by Kim D. 2nd by Joannie R.

Agenda approved unanimously.

MOTION to Approve Board Meeting Minutes of July 24, 2024.

Moved by Gabriela P. 2nd by Joanie R.

No corrections or discussion.

Motion approved unanimously.

Financial Report - Scott R.

- action taken on the refund from the Jr. Regionals trip re: bed bug incident
- Oar rack project is moving forward.
- BIR will register a budget loss from the traffic incident.
- BIR will vacate The Marge office by 9/30/24.
- Quarterly financials and 2025 budget preview will be presented to the Board in October.

Report by Amanda P. and Walker H. -

- **Brown Bear Regatta - coming on 9/28/25 -**
 - This is our first USRowing SANCTIONED event, and will set up in Regatta Central.
 - 35 staff and volunteers will be helping on Saturday.
 - This is a free event to rowers; any donations made by rowers will be distributed between each clubs' Scholarship fund.
 - Video assets will be produced during the regatta for our use after the event.
- **Venue Rentals**

- Amanda is working with Mary Aglium to determine if 2025 rates are at the right spot. We are able to use data from the past full operating year.
- Pain points have been around memorials and weddings. Weddings require an 8 hour minimum, and memorials need 6 hours; therefore, we propose an increase in required minimum hours for these two types of events:
 - The outcome of this change to the budget is to increase our net revenue to 40%.
- Kurt explained the justification for charging by type of the function. Our data shows us that this is the best move for 2025. This will increase our revenue beyond the previous 2025 budget. This is good news - the rental operation is doing better than budgeted expectations.
 - Profit can be directed to repay our BIR building lenders.
 - Increase in revenue is due to increase in billable hours, not an increase in the number of rentals.
- Bruce mentions that we are integrating ourselves into the community via our rental space and we are gaining recognition among those who aren't rowers.
- **Regatta Results:**
 - Great results from the Pink Ribbon weekend regatta.

Development Report - Jennifer A-K.

- Repaying our loans is important: Brown Bear sponsorship and Finlay matter provide enough cash to pay our current interest due to lenders.
- The name Dream Big will remain in the title of our annual auction—**2024 Dream Big: Change Lives**
- The link to purchase tickets is live and online now (184 is our maximum).
- The Board will again contribute the wheelbarrow/wet bar. Please bring your donations to the October board meeting.
- Scholarships: total estimate of \$53,166 in requests sought. This is double the request from last year. We do need to strategize how to talk about and present this at Dream Big in terms of our budget.

City Dock Improvement – Kyle LaBrache

- Kyle has been revisiting the installation of a low-profile City Dock for BIR use in launching/landing shells. The need for a low-profile dock is a public benefit to the city, not just a comfort issue but a safety issue for all BIR rowers and equipment.
- Kyle proposes a 2 step approach:
 1. Reopen the conversation with COBI.
- Next step: plan a separate meeting with key parties (Walker, Amanda, Bruce, Kyle, City staff)

Safety Report - Ben

- Let's look out for each other and other rowers, particularly at the Brown Bear Regatta. We need to be sure that other clubs understand how to launch and land from the beach.

Strategic Plan Check-in – Kris

- Kris believes we have some ambitious goals for 2024, and she is blown away by how well we are doing. There has been excellent progress.
- See the September Consolidated Report attachment showing progress on goals to date.

BOD Approved 10/23/24

- Trailer inspections are not required, but Walker wants the trailer to undergo more regular maintenance. The trailer brakes need attention, and the trailer electronics do not function properly.

Appreciations:

- To the 24 juniors who volunteered to clean boats this weekend. Thank you!
- To Amanda and the whole BB crew - thank you for all your work.
- To Amanda for all your hard work to date.
- To Kathy Ellison and the Regatta kitchen crew.
- To Walker and Danielle S. for their Regatta Central organization.
- To Mary A. for the 2024 Excel venue data.

MOTIONS:

MOTION to adjourn the Regular Meeting.

Moved by Andrew B. 2nd by Joanie R.

Vote: Motion passed. Meeting adjourned at 8:59 pm.

Note: No Executive Session was convened during this September 2024 board meeting.

Minutes Submitted by Stacey Nordgren, BIR Secretary.

-END-